






## THE PACESETTER WAY HUDDLE NOTES

**Have Each Other's Backs: Be willing to step into another role or help a teammate when it is required for success. Remember, we win or lose as a team.**

Congratulations to the Pacesetter team! With a little added pressure during the 2-minute drill, we scored a touchdown on the opening drive. Our theme for this past week was: Have Each Other's Backs. We successfully executed 15 plays involving one Pacesetter team member helping another when it was required for mutual success.

Some of the highlights of our week were:

-  "Janice assisted with the workload in our department while we had some associates on vacation. She also helped in preparing gift baskets for two of our mill reps who were in need of cheering up." - Ashley
-  "Katelyn stepped in while I was traveling and took the lead with expediting a potentially late order for a new high potential prospect account." - Jeff T.
-  "Laura M. had my back last week. I had a presentation to our board on Friday morning and needed data to confirm something. On Wednesday afternoon she was still waiting on some inputs to finalize the report. Even though Laura is off on Thursdays, she completed the report and sent it to me early in the morning so that I could have what I needed to be most effective." - Aviva
-  "I was having an issue reaching a client and Jeff F. stepped in to help the progress of the conversation." - Jake

This is great stuff and great teamwork! We hope you find fun and memorable ways to execute this fundamental, as well. Please share replays of your own touchdown plays in our comment box on our Pacesetter Way page on our [website!](#)

